

IDOM 四半期データ

連結業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	90,206	179,276	272,574	361,684	83,724	178,109	282,082	380,564	117,013	227,775	344,620	459,532	135,601	225,478	324,248		410,000
YoY	26.3%	24.6%	26.1%	16.9%	-7.2%	-0.7%	3.5%	5.2%	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%		-10.8%
売上原価	72,521	142,478	216,480	287,724	69,002	144,145	227,986	307,754	95,264	185,308	280,249	373,519	113,198	187,209	267,921		335,000
YoY	29.3%	25.2%	29.1%	17.6%	-4.9%	1.2%	5.3%	7.0%	38.1%	28.6%	22.9%	21.4%	18.8%	1.0%	-4.4%		-10.3%
売上総利益	17,685	36,797	56,093	73,959	14,722	33,963	54,096	72,810	21,748	42,466	64,371	86,013	22,402	38,269	56,326		74,900
YoY	15.5%	22.0%	15.8%	14.3%	-16.8%	-7.7%	-3.6%	-1.6%	47.7%	25.0%	19.0%	18.1%	3.0%	-9.9%	-12.5%		-12.9%
販管費	16,174	32,173	48,364	64,868	14,875	29,910	45,480	62,239	16,663	33,025	49,610	67,528	17,145	29,652	42,211		56,400
YoY	8.4%	8.3%	6.0%	5.8%	-8.0%	-7.0%	-6.0%	-4.1%	12.0%	10.4%	9.1%	8.5%	2.9%	-10.2%	-14.9%		-16.5%
営業利益	1,510	4,624	7,728	9,091	-153	4,053	8,616	10,571	5,084	9,440	14,760	18,485	5,256	8,616	14,115		18,500
YoY	299.5%	939.1%	172.6%	167.4%	-	-12.3%	11.5%	16.3%	-	132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%		0.1%
経常利益	959	3,634	6,432	6,867	-552	3,147	7,849	9,642	4,911	9,011	14,046	17,561	5,053	8,280	13,698		17,900
YoY	831.0%	-	192.4%	231.4%	-	-13.4%	22.0%	40.4%	-	186.3%	79.0%	82.1%	2.9%	-8.1%	-2.5%		1.9%
親会社株主に帰属する当期純利益	447	2,124	3,597	3,545	-914	1,375	5,226	1,484	2,752	5,311	8,738	10,794	5,377	7,516	11,219		13,950
YoY	-	-	249.6%	830.4%	-	-35.3%	45.3%	-58.1%	-	286.3%	67.2%	627.4%	95.4%	41.5%	28.4%		29.2%
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	90,206	89,069	93,297	89,110	83,724	94,384	103,973	98,481	117,013	110,761	116,845	114,912	135,601	89,877	98,769		
YoY	26.3%	22.8%	29.2%	-4.5%	-7.2%	6.0%	11.4%	10.5%	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%		
売上原価	72,521	69,957	74,002	71,243	69,002	75,143	83,840	79,767	95,264	90,043	94,940	93,270	113,198	74,010	80,712		
YoY	29.3%	21.3%	37.2%	-7.5%	-4.9%	7.4%	13.3%	12.0%	38.1%	19.8%	13.2%	16.9%	18.8%	-17.8%	-15.0%		
売上総利益	17,685	19,112	19,295	17,866	14,722	19,241	20,132	18,713	21,748	20,718	21,904	21,642	22,402	15,867	18,057		
YoY	15.5%	28.6%	5.6%	9.9%	-16.8%	0.7%	4.3%	4.7%	47.7%	7.7%	8.8%	15.7%	3.0%	-23.4%	-17.6%		
販管費	16,174	15,998	16,191	16,503	14,875	15,034	15,569	16,758	16,663	16,362	16,584	17,918	17,145	12,506	12,559		
YoY	8.4%	8.2%	1.9%	5.2%	-8.0%	-6.0%	-3.8%	1.5%	12.0%	8.8%	6.5%	6.9%	2.9%	-23.6%	-24.3%		
営業利益	1,510	3,113	3,104	1,363	-153	4,206	4,563	1,954	5,084	4,356	5,319	3,724	5,256	3,360	5,498		
YoY	299.5%	-	29.9%	141.2%	-	35.1%	47.0%	43.4%	-	3.6%	16.6%	90.6%	3.4%	-22.9%	3.4%		
経常利益	959	2,675	2,797	434	-552	3,700	4,702	1,792	4,911	4,099	5,035	3,514	5,053	3,227	5,417		
YoY	831.1%	-	21.2%	-	-	38.3%	68.1%	312.9%	-	10.8%	7.1%	96.1%	2.9%	-21.3%	7.6%		
親会社株主に帰属する当期純利益	447	1,677	1,472	-51	-914	2,290	3,850	-3,741	2,752	2,559	3,426	2,056	5,377	2,139	3,703		
YoY	-	-	-9.5%	-	-	36.6%	161.5%	-	-	11.7%	-11.0%	-	95.4%	-16.4%	8.1%		

国内コア事業*業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	-	-	-	-	-	-	-	-	78,957	150,634	229,837	308,019	90,345	179,275	277,025	-	358,000
YoY	-	-	-	-	-	-	-	-	-	-	-	-	14.4%	19.0%	20.5%	-	16.2%
売上原価	-	-	-	-	-	-	-	-	62,714	119,351	182,517	244,501	74,389	147,794	227,749	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	18.6%	23.8%	24.8%	-	-
売上総利益	-	-	-	-	-	-	-	-	16,243	31,283	47,320	63,517	15,956	31,480	49,275	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-1.8%	0.6%	4.1%	-	-
販管費	-	-	-	-	-	-	-	-	12,489	24,441	36,337	50,039	11,879	24,050	36,212	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-4.9%	-1.6%	-0.3%	-	-
営業利益	-	-	-	-	-	-	-	-	3,753	6,841	10,982	13,478	4,076	7,430	13,062	-	17,300
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.6%	8.6%	18.9%	-	28.4%
経常利益	-	-	-	-	-	-	-	-	3,700	6,670	10,725	13,057	4,026	7,234	12,776	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.8%	8.5%	19.1%	-	-
親会社株主に帰属する当期純利益	-	-	-	-	-	-	-	-	1,762	3,683	6,012	7,459	4,885	9,027	12,815	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	177.2%	145.1%	113.2%	-	-
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	-	-	-	-	-	-	-	-	78,957	71,677	79,203	78,181	90,345	88,930	97,749	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	14.4%	24.1%	23.4%	-	-
売上原価	-	-	-	-	-	-	-	-	62,714	56,637	63,165	61,984	74,389	73,405	79,954	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	18.6%	29.6%	26.6%	-	-
売上総利益	-	-	-	-	-	-	-	-	16,243	15,039	16,037	16,197	15,956	15,524	17,795	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-1.8%	3.2%	11.0%	-	-
販管費	-	-	-	-	-	-	-	-	12,489	11,951	11,896	13,701	11,879	12,170	12,162	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-4.9%	1.8%	2.2%	-	-
営業利益	-	-	-	-	-	-	-	-	3,753	3,088	4,141	2,495	4,076	3,353	5,632	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.6%	8.6%	36.0%	-	-
経常利益	-	-	-	-	-	-	-	-	3,700	2,970	4,054	2,331	4,026	3,207	5,542	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.8%	8.0%	36.7%	-	-
親会社株主に帰属する当期純利益	-	-	-	-	-	-	-	-	1,762	1,920	2,329	1,446	4,885	4,142	3,787	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	177.2%	115.7%	62.6%	-	-

*のれん償却を含めた数値

セグメント別(単位:百万円、百万円未満を切り捨て)

(百万円)	20/2期				21/2期				22/2期				23/2期			
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計
売上高	90,206	179,276	272,574	361,684	83,724	178,109	282,082	380,564	117,013	227,775	344,620	459,532	135,601	225,478	324,248	
YoY	26.3%	24.6%	26.1%	16.9%	-7.2%	-0.7%	3.5%	5.2%	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%	
日本	70,949	138,218	208,026	274,738	68,031	138,963	216,733	290,551	82,459	157,192	239,812	318,135	90,580	179,772	277,761	
YoY	21.1%	18.6%	18.6%	12.1%	-4.1%	0.5%	4.2%	5.7%	21.2%	13.1%	10.6%	9.5%	9.8%	14.4%	15.8%	
豪州	18,830	39,815	62,487	84,277	15,216	38,289	63,987	88,310	34,028	69,499	103,123	139,364	44,607	44,607	44,607	
YoY	51.1%	50.7%	60.1%	35.5%	-19.2%	-3.8%	2.4%	4.8%	123.6%	81.5%	61.2%	57.8%	31.1%	-35.8%	-56.7%	
その他	437	1,263	2,092	2,669	487	877	1,394	1,701	526	1,083	1,684	2,032	412	1,099	1,878	
YoY	9.8%	26.2%	18.0%	21.3%	11.4%	-30.6%	-33.4%	-36.3%	8.0%	23.5%	20.8%	19.5%	-21.7%	1.5%	11.5%	
消去	-10	-21	-32	-	-10	-21	-32	-	-	-	-	-	-	-	-	
営業利益	1,510	4,624	7,728	9,091	-153	4,053	8,616	10,571	5,084	9,440	14,760	18,485	5,256	8,616	14,115	
YoY	299.5%	939.1%	172.6%	167.4%	-	-12.3%	11.5%	16.3%	-	132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%	
日本	1,827	5,052	8,162	9,578	-136	3,578	7,314	8,316	3,936	7,113	11,313	13,771	4,038	7,386	12,838	
YoY	321.0%	839.0%	157.8%	155.4%	-	-29.2%	-10.4%	-13.2%	-	98.8%	54.7%	65.6%	2.6%	3.8%	13.5%	
豪州	-144	-195	-97	76	172	900	1,861	2,999	1,169	2,401	3,565	4,935	1,284	1,284	1,284	
YoY	-	-	-	38.0%	-	-	-	-	579.7%	166.8%	91.6%	64.6%	9.8%	-46.5%	-64.0%	
その他	2	78	145	131	-10	-53	-10	-2	46	125	213	222	-3	27	81	
YoY	-88.3%	-11.5%	-15.2%	-20.2%	-	-	-	-	-	-	-	-	-	-	-62.0%	
調整額	-175	-311	-482	-695	-178	-371	-548	-743	-67	-200	-331	-444	-62	-81	-88	
消去	18	13	15	-26	-20	-41	-45	-58	53	39	27	10	42	25	20	
のれん償却額	-193	-325	-498	-668	-158	-330	-503	-684	-121	-239	-358	-454	-104	-106	-108	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高	90,206	89,069	93,297	89,110	83,724	94,384	103,973	98,481	117,013	110,761	116,845	114,912	135,601	89,877	98,769	
YoY	26.3%	22.8%	29.2%	-4.5%	-7.2%	6.0%	11.4%	10.5%	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%	
日本	70,949	67,269	69,808	66,755	68,031	70,931	77,770	73,817	82,459	74,733	82,619	78,323	90,580	89,191	97,989	
YoY	21.1%	16.0%	18.7%	-4.2%	-4.1%	5.4%	11.4%	10.6%	21.2%	5.4%	6.2%	6.1%	9.8%	19.3%	18.6%	
豪州	18,830	20,984	22,672	21,789	15,216	23,073	25,697	24,323	34,028	35,471	33,624	36,241	44,607	-	-	
YoY	51.1%	50.3%	79.7%	-6.0%	-19.2%	10.0%	13.3%	11.6%	123.6%	53.7%	30.8%	49.0%	31.1%	-	-	
その他	437	826	828	576	487	390	516	307	526	556	601	348	412	686	779	
YoY	9.8%	37.0%	7.4%	34.6%	11.4%	-52.8%	-37.7%	-46.7%	8.0%	42.8%	16.5%	13.4%	-21.7%	23.4%	29.6%	
消去	-10	-10	-10	-10	-10	-10	-10	32	-	-	-	-	-	-	-	
営業利益	1,510	3,113	3,104	1,363	-153	4,206	4,563	1,954	5,084	4,356	5,319	3,724	5,256	3,360	5,498	
YoY	299.5%	-	29.9%	141.2%	-	35.1%	47.0%	43.4%	-	3.6%	16.6%	90.6%	3.4%	-22.9%	3.4%	
日本	1,827	3,225	3,110	1,416	-136	3,714	3,735	1,002	3,936	3,177	4,199	2,458	4,038	3,348	5,451	
YoY	321.0%	-	18.4%	142.5%	-	15.2%	20.1%	-29.2%	-	-14.5%	12.4%	145.3%	2.6%	5.4%	29.8%	
豪州	-144	-51	98	173	172	727	961	1,137	1,169	1,232	1,163	1,369	1,284	-	-	
YoY	-	410.0%	-	-13.1%	-	-	880.6%	557.2%	579.7%	69.5%	21.0%	20.4%	9.8%	-	-	
その他	2	76	66	-13	-10	-43	42	8	46	78	87	9	-3	30	53	
YoY	-91.7%	16.9%	-19.5%	-	-	-	-36.4%	-	-	-	107.1%	12.5%	-	-61.5%	-39.1%	
調整額	-175	-136	-170	-212	-178	-192	-176	-194	-67	-132	-131	-112	-62	-19	-6	
消去	18	-4	1	-42	-20	-21	-3	-13	53	-13	-12	-17	42	-17	-4	
のれん償却額	-193	-132	-172	-170	-158	-171	-173	-181	-121	-118	-119	-95	-104	-1	-1	

KPI																	
	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
直営店販売台数(台)	58,053	108,161	161,957	215,495	57,320	109,953	166,700	219,914	65,288	120,474	179,686	237,489	66,541	125,475	188,894	252,000	
YoY	-8.0%	-2.1%	-1.9%	-0.8%	-1.3%	1.7%	2.9%	2.1%	13.9%	9.6%	7.8%	8.0%	1.9%	4.2%	5.1%	6.1%	
小売台数(台)	34,114	67,831	101,576	132,988	34,769	70,590	104,830	137,382	38,808	72,694	107,636	140,119	37,547	70,186	102,955	140,000	
YoY	6.9%	11.0%	8.2%	6.8%	1.9%	4.1%	3.2%	3.3%	11.6%	3.0%	2.7%	2.0%	-3.2%	-3.5%	-4.3%	-0.1%	
卸売台数(台)	23,939	40,330	60,381	82,507	22,551	39,363	61,870	82,532	26,480	47,780	72,050	97,370	28,994	55,289	85,939	112,000	
YoY	-23.3%	-18.3%	-15.3%	-11.0%	-5.8%	-2.4%	2.5%	0.0%	17.4%	21.4%	16.5%	18.0%	9.5%	15.7%	19.3%	15.0%	
直営店1店舗当たり販売台数*1	116	216	324	431	121	233	354	467	144	266	397	524	149	281	424	-	
YoY	-9.5%	-0.7%	4.6%	7.3%	5.4%	10.0%	6.9%	6.5%	17.9%	12.8%	12.1%	12.2%	3.5%	5.6%	6.8%	-	
個別1台当たり売上高*2	1,125	1,200	1,203	1,197	1,133	1,220	1,244	1,253	1,202	1,247	1,277	1,291	1,352	1,421	1,460	-	
YoY	27.8%	19.9%	13.7%	10.9%	0.7%	1.7%	3.4%	4.7%	6.0%	2.2%	2.7%	3.0%	12.5%	14.0%	14.3%	-	
個別1台当たり売上総利益*3	245	274	278	271	201	245	253	256	238	249	253	257	231	241	251	-	
YoY	26.8%	23.2%	16.5%	11.9%	-18.2%	-10.6%	-8.9%	-5.6%	18.3%	1.6%	0.0%	0.4%	-3.1%	-3.2%	-0.8%	-	
個別設備投資額(百万円)	944	1,569	2,219	2,833	409	617	890	1,429	523	1,008	2,972	4,074	2,393	3,311	3,976	-	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	通期予想
直営店店舗数(店)	508	499	480	480	476	461	462	460	458	452	453	445	444	445	446	445	
直営店純増数	-11	-9	-19	0	-4	-15	1	-2	-2	-6	1	-8	-1	1	1	0	
加盟店店舗数(店)	63	64	67	66	65	65	66	67	65	65	66	65	63	63	63	-	
直営店販売台数(台)	58,053	50,108	53,796	53,538	57,320	52,633	56,747	53,214	65,288	55,186	59,212	57,803	66,541	58,934	63,419	-	
YoY	-8.0%	5.7%	-1.6%	2.8%	-1.3%	5.0%	5.5%	-0.6%	13.9%	4.9%	4.3%	8.6%	1.9%	6.8%	7.1%	-	
小売台数(台)	34,114	33,717	33,745	31,412	34,769	35,821	34,240	32,552	38,808	33,886	34,942	32,483	37,547	32,639	32,769	-	
YoY	6.9%	15.5%	3.0%	2.5%	1.9%	6.2%	1.5%	3.6%	11.6%	-5.4%	2.1%	-0.2%	-3.2%	-3.7%	-6.2%	-	
卸売台数(台)	23,939	16,391	20,051	22,126	22,551	16,812	22,507	20,662	26,480	21,300	24,270	25,320	28,994	26,295	30,650	-	
YoY	-23.3%	-9.9%	-8.4%	3.3%	-5.8%	2.6%	12.2%	-6.6%	17.4%	26.7%	7.8%	22.5%	9.5%	23.5%	26.3%	-	
直営店1店舗当たり販売台数*1	116	100	107	107	121	111	120	113	144	121	129	127	149	132	142	-	
YoY	-9.5%	7.2%	5.0%	11.1%	5.4%	13.7%	9.6%	3.7%	17.9%	6.1%	7.5%	12.4%	3.5%	9.1%	10.1%	-	
個別1台当たり売上高*2	1,125	1,286	1,211	1,177	1,133	1,313	1,291	1,282	1,202	1,299	1,338	1,336	1,352	1,498	1,538	-	
YoY	27.8%	10.9%	2.9%	2.7%	0.7%	2.1%	6.6%	9.0%	6.0%	-1.1%	3.6%	4.2%	12.5%	15.3%	14.9%	-	
個別1台当たり売上総利益*3	245	307	286	251	201	293	269	265	238	263	259	269	231	254	271	-	
YoY	26.8%	17.7%	5.4%	-1.3%	-18.2%	-4.5%	-6.0%	5.7%	18.3%	-10.2%	-3.7%	1.5%	-2.9%	-3.4%	4.6%	-	
個別社員数(人)	3,447	3,321	3,213	3,181	3,550	3,447	3,357	3,310	3,422	3,291	3,202	3,072	3,135	3,021	2,965	-	
個別設備投資額(百万円)	944	625	650	614	409	208	272	539	523	484	1,964	1,101	2,393	917	665	-	

*1 直営店1店舗当たり販売台数は、直営店販売台数÷店舗数(期首期末平均)、単位は台

*2 個別1台当たり売上高は、個別売上高÷直営店販売台数、単位は千円

*3 個別1台当たり売上総利益は、個別売上総利益÷直営店販売台数、単位は千円