

IDOM 四半期データ

連結業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	90,206	179,276	272,574	361,684	83,724	178,109	282,082	380,564	117,013	227,775	344,620	459,532	135,601				366,800
YoY	26.3%	24.6%	26.1%	16.9%	-7.2%	-0.7%	3.5%	5.2%	39.8%	27.9%	22.2%	20.8%	15.9%				-20.2%
売上原価	72,521	142,478	216,480	287,724	69,002	144,145	227,986	307,754	95,264	185,308	280,249	373,519	113,198				294,900
YoY	29.3%	25.2%	29.1%	17.6%	-4.9%	1.2%	5.3%	7.0%	38.1%	28.6%	22.9%	21.4%	18.8%				-21.0%
売上総利益	17,685	36,797	56,093	73,959	14,722	33,963	54,096	72,810	21,748	42,466	64,371	86,013	22,402				71,900
YoY	15.5%	22.0%	15.8%	14.3%	-16.8%	-7.7%	-3.6%	-1.6%	47.7%	25.0%	19.0%	18.1%	3.0%				-16.4%
販管費	16,174	32,173	48,364	64,868	14,875	29,910	45,480	62,239	16,663	33,025	49,610	67,528	17,145				56,400
YoY	8.4%	8.3%	6.0%	5.8%	-8.0%	-7.0%	-6.0%	-4.1%	12.0%	10.4%	9.1%	8.5%	2.9%				-16.5%
営業利益	1,510	4,624	7,728	9,091	-153	4,053	8,616	10,571	5,084	9,440	14,760	18,485	5,256				15,500
YoY	299.5%	939.1%	172.6%	167.4%	-	-12.3%	11.5%	16.3%	-	132.9%	71.3%	74.9%	3.4%				-16.1%
経常利益	959	3,634	6,432	6,867	-552	3,147	7,849	9,642	4,911	9,011	14,046	17,561	5,053				14,800
YoY	831.0%	-	192.4%	231.4%	-	-13.4%	22.0%	40.4%	-	186.3%	79.0%	82.1%	2.9%				-15.7%
親会社株主に帰属する当期純利益	447	2,124	3,597	3,545	-914	1,375	5,226	1,484	2,752	5,311	8,738	10,794	5,377				11,600
YoY	-	-	249.6%	830.4%	-	-35.3%	45.3%	-58.1%	-	286.3%	67.2%	627.4%	95.4%				7.5%
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高	90,206	89,069	93,297	89,110	83,724	94,384	103,973	98,481	117,013	110,761	116,845	114,912	135,601				
YoY	26.3%	22.8%	29.2%	-4.5%	-7.2%	6.0%	11.4%	10.5%	39.8%	17.4%	12.4%	16.7%	15.9%				
売上原価	72,521	69,957	74,002	71,243	69,002	75,143	83,840	79,767	95,264	90,043	94,940	93,270	113,198				
YoY	29.3%	21.3%	37.2%	-7.5%	-4.9%	7.4%	13.3%	12.0%	38.1%	19.8%	13.2%	16.9%	18.8%				
売上総利益	17,685	19,112	19,295	17,866	14,722	19,241	20,132	18,713	21,748	20,718	21,904	21,642	22,402				
YoY	15.5%	28.6%	5.6%	9.9%	-16.8%	0.7%	4.3%	4.7%	47.7%	7.7%	8.8%	15.7%	3.0%				
販管費	16,174	15,998	16,191	16,503	14,875	15,034	15,569	16,758	16,663	16,362	16,584	17,918	17,145				
YoY	8.4%	8.2%	1.9%	5.2%	-8.0%	-6.0%	-3.8%	1.5%	12.0%	8.8%	6.5%	6.9%	2.9%				
営業利益	1,510	3,113	3,104	1,363	-153	4,206	4,563	1,954	5,084	4,356	5,319	3,724	5,256				
YoY	299.5%	-	29.9%	141.2%	-	35.1%	47.0%	43.4%	-	3.6%	16.6%	90.6%	3.4%				
経常利益	959	2,675	2,797	434	-552	3,700	4,702	1,792	4,911	4,099	5,035	3,514	5,053				
YoY	831.1%	-	21.2%	-	-	38.3%	68.1%	312.9%	-	10.8%	7.1%	96.1%	2.9%				
親会社株主に帰属する当期純利益	447	1,677	1,472	-51	-914	2,290	3,850	-3,741	2,752	2,559	3,426	2,056	5,377				
YoY	-	-	-9.5%	-	-	36.6%	161.5%	-	-	11.7%	-11.0%	-	95.4%				

国内コア事業業績推移(単位:百万円、百万円未満を切り捨て)																	
(百万円)	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	-	-	-	-	-	-	-	-	78,957	150,634	229,837	308,019	90,345	-	-	-	310,000
YoY	-	-	-	-	-	-	-	-	-	-	-	-	14.4%	-	-	-	0.6%
売上原価	-	-	-	-	-	-	-	-	62,714	119,351	182,517	244,501	74,389	-	-	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	18.6%	-	-	-	-
売上総利益	-	-	-	-	-	-	-	-	16,243	31,283	47,320	63,517	15,956	-	-	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-1.8%	-	-	-	-
販管費	-	-	-	-	-	-	-	-	12,489	24,441	36,337	50,039	11,879	-	-	-	-
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-4.9%	-	-	-	-
営業利益	-	-	-	-	-	-	-	-	3,753	6,841	10,982	13,478	4,076	-	-	-	13,500
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.6%	-	-	-	0.2%
経常利益	-	-	-	-	-	-	-	-	3,700	6,670	10,725	13,057	4,026	-	-	-	13,100
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.8%	-	-	-	0.3%
親会社株主に帰属する当期純利益	-	-	-	-	-	-	-	-	1,762	3,683	6,012	7,459	4,885	-	-	-	8,300
YoY	-	-	-	-	-	-	-	-	-	-	-	-	177.2%	-	-	-	11.3%
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	-	-	-	-	-	-	-	-	78,957	71,677	79,203	78,181	90,345	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	14.4%	-	-	-	
売上原価	-	-	-	-	-	-	-	-	62,714	56,637	63,165	61,984	74,389	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	18.6%	-	-	-	
売上総利益	-	-	-	-	-	-	-	-	16,243	15,039	16,037	16,197	15,956	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-1.8%	-	-	-	
販管費	-	-	-	-	-	-	-	-	12,489	11,951	11,896	13,701	11,879	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	-4.9%	-	-	-	
営業利益	-	-	-	-	-	-	-	-	3,753	3,088	4,141	2,495	4,076	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.6%	-	-	-	
経常利益	-	-	-	-	-	-	-	-	3,700	2,970	4,054	2,331	4,026	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	8.8%	-	-	-	
親会社株主に帰属する当期純利益	-	-	-	-	-	-	-	-	1,762	1,920	2,329	1,446	4,885	-	-	-	
YoY	-	-	-	-	-	-	-	-	-	-	-	-	177.2%	-	-	-	

セグメント別(単位:百万円、百万円未満を切り捨て)

(百万円)	20/2期				21/2期				22/2期				23/2期			
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計
売上高	90,206	179,276	272,574	361,684	83,724	178,109	282,082	380,564	117,013	227,775	344,620	459,532	135,601			
YoY	26.3%	24.6%	26.1%	16.9%	-7.2%	-0.7%	3.5%	5.2%	39.8%	27.9%	22.2%	20.8%	15.9%			
日本	70,949	138,218	208,026	274,738	68,031	138,963	216,733	290,551	82,459	157,192	239,812	318,135	90,580			
YoY	21.1%	18.6%	18.6%	12.1%	-4.1%	0.5%	4.2%	5.7%	21.2%	13.1%	10.6%	9.5%	9.8%			
豪州	18,830	39,815	62,487	84,277	15,216	38,289	63,987	88,310	34,028	69,499	103,123	139,364	44,607			
YoY	51.1%	50.7%	60.1%	35.5%	-19.2%	-3.8%	2.4%	4.8%	123.6%	81.5%	61.2%	57.8%	31.1%			
その他	437	1,263	2,092	2,669	487	877	1,394	1,701	526	1,083	1,684	2,032	412			
YoY	9.8%	26.2%	18.0%	21.3%	11.4%	-30.6%	-33.4%	-36.3%	8.0%	23.5%	20.8%	19.5%	-21.7%			
消去	-10	-21	-32	-	-10	-21	-32	-	-	-	-	-	-			
営業利益	1,510	4,624	7,728	9,091	-153	4,053	8,616	10,571	5,084	9,440	14,760	18,485	5,256			
YoY	299.5%	939.1%	172.6%	167.4%	-	-12.3%	11.5%	16.3%	-	132.9%	71.3%	74.9%	3.4%			
日本	1,827	5,052	8,162	9,578	-136	3,578	7,314	8,316	3,936	7,113	11,313	13,771	4,038			
YoY	321.0%	839.0%	157.8%	155.4%	-	-29.2%	-10.4%	-13.2%	-	98.8%	54.7%	65.6%	2.6%			
豪州	-144	-195	-97	76	172	900	1,861	2,999	1,169	2,401	3,565	4,935	1,284			
YoY	-	-	-	38.0%	-	-	-	-	579.7%	166.8%	91.6%	64.6%	9.8%			
その他	2	78	145	131	-10	-53	-10	-2	46	125	213	222	-3			
YoY	-88.3%	-11.5%	-15.2%	-20.2%	-	-	-	-	-	-	-	-	-			
調整額	-175	-311	-482	-695	-178	-371	-548	-743	-67	-200	-331	-444	-62			
消去	18	13	15	-26	-20	-41	-45	-58	53	39	27	10	42			
のれん償却額	-193	-325	-498	-668	-158	-330	-503	-684	-121	-239	-358	-454	-104			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高	90,206	89,069	93,297	89,110	83,724	94,384	103,973	98,481	117,013	110,761	116,845	114,912	135,601			
YoY	26.3%	22.8%	29.2%	-4.5%	-7.2%	6.0%	11.4%	10.5%	39.8%	17.4%	12.4%	16.7%	15.9%			
日本	70,949	67,269	69,808	66,755	68,031	70,931	77,770	73,817	82,459	74,733	82,619	78,323	90,580			
YoY	21.1%	16.0%	18.7%	-4.2%	-4.1%	5.4%	11.4%	10.6%	21.2%	5.4%	6.2%	6.1%	9.8%			
豪州	18,830	20,984	22,672	21,789	15,216	23,073	25,697	24,323	34,028	35,471	33,624	36,241	44,607			
YoY	51.1%	50.3%	79.7%	-6.0%	-19.2%	10.0%	13.3%	11.6%	123.6%	53.7%	30.8%	49.0%	31.1%			
その他	437	826	828	576	487	390	516	307	526	557	601	348	412			
YoY	9.8%	37.0%	7.4%	34.6%	11.4%	-52.8%	-37.7%	-46.7%	8.0%	42.8%	16.5%	13.4%	-21.7%			
消去	-10	-10	-10	-10	-10	-10	-10	32	-	-	-	-	-			
営業利益	1,510	3,113	3,104	1,363	-153	4,206	4,563	1,954	5,084	4,356	5,319	3,724	5,256			
YoY	299.5%	-	29.9%	141.2%	-	35.1%	47.0%	43.4%	-	3.6%	16.6%	90.6%	3.4%			
日本	1,827	3,225	3,110	1,416	-136	3,714	3,735	1,002	3,936	3,177	4,199	2,458	4,038			
YoY	321.0%	-	18.4%	142.5%	-	15.2%	20.1%	-29.2%	-	-14.5%	12.4%	145.3%	2.6%			
豪州	-144	-51	98	173	172	727	961	1,137	1,169	1,232	1,163	1,369	1,284			
YoY	-	410.0%	-	-13.1%	-	-	880.6%	557.2%	579.7%	69.5%	21.0%	20.4%	9.8%			
その他	2	76	66	-13	-10	-43	42	8	46	78	87	9	-3			
YoY	-91.7%	16.9%	-19.5%	-	-	-	-36.4%	-	-	-	107.1%	12.5%	-			
調整額	-175	-136	-170	-212	-178	-192	-176	-194	-67	-132	-131	-112	-62			
消去	18	-4	1	-42	-20	-21	-3	-13	53	-13	-12	-17	42			
のれん償却額	-193	-132	-172	-170	-158	-171	-173	-181	-121	-118	-119	-95	-104			

個別業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
売上高	65,333	129,806	194,985	258,008	64,991	134,150	207,449	275,710	78,540	150,239	229,492	306,733	90,012				309,000
YoY	17.5%	17.4%	11.5%	10.0%	-0.5%	3.3%	6.4%	6.9%	20.8%	12.0%	10.6%	11.3%	14.6%				0.7%
売上原価	51,060	100,099	149,849	199,406	53,462	107,145	165,140	219,258	62,983	120,147	184,012	245,661	74,637				247,000
YoY	17.8%	16.4%	10.7%	9.7%	4.7%	7.0%	10.2%	10.0%	17.8%	12.1%	11.4%	12.0%	18.5%				0.5%
売上総利益	14,273	29,706	45,135	58,602	11,529	27,004	42,308	56,451	15,557	30,092	45,479	61,071	15,375				62,000
YoY	16.7%	20.6%	14.3%	11.1%	-19.2%	-9.1%	-6.3%	-3.7%	34.9%	11.4%	7.5%	8.2%	-1.2%				1.5%
販管費	12,784	25,424	38,033	50,867	11,988	23,736	35,754	48,593	12,283	23,983	35,680	49,164	11,678				50,000
YoY	6.2%	4.5%	2.1%	1.7%	-6.2%	-6.6%	-6.0%	-4.5%	2.5%	1.0%	-0.2%	1.2%	-4.9%				1.7%
人件費	4,612	9,273	13,845	18,338	4,596	9,492	14,447	19,462	5,127	10,070	14,775	20,575	4,584				-
YoY	3.4%	4.6%	2.6%	2.3%	-0.3%	2.4%	4.3%	6.1%	11.6%	6.1%	2.3%	5.7%	-10.6%				-
業務委託料	601	1,405	1,926	2,464	580	1,128	1,676	2,362	569	1,173	1,824	2,449	635				-
YoY	0.7%	13.6%	-3.4%	4.8%	-3.5%	-19.7%	-13.0%	-4.1%	-1.9%	4.0%	8.8%	3.7%	11.6%				-
支払手数料	616	1,123	1,528	1,975	725	1,126	1,566	1,911	598	1,037	1,441	1,845	534				-
YoY	89.0%	49.9%	28.6%	20.1%	17.7%	0.3%	2.5%	-3.2%	-17.5%	-7.9%	-8.0%	-3.5%	-10.7%				-
減価償却費	636	1,287	1,966	2,652	609	1,210	1,803	2,400	555	1,103	1,651	2,220	571				-
YoY	0.5%	0.5%	1.0%	1.0%	-4.2%	-6.0%	-8.3%	-9.5%	-8.9%	-8.8%	-8.4%	-7.5%	2.9%				-
広告宣伝費	1,890	3,719	5,750	8,081	1,520	2,962	4,480	6,685	1,471	2,764	4,227	5,952	1,432				-
YoY	3.3%	2.9%	2.2%	-0.7%	-19.6%	-20.4%	-22.1%	-17.3%	-3.2%	-6.7%	-5.6%	-11.0%	-2.7%				-
地代家賃	2,622	5,213	7,783	10,347	2,523	4,977	7,460	9,969	2,535	5,069	7,667	10,210	2,415				-
YoY	12.6%	10.6%	8.0%	6.5%	-3.8%	-4.5%	-4.2%	-3.7%	0.5%	1.8%	2.8%	2.4%	-4.7%				-
その他	1,804	3,399	5,231	7,006	1,432	2,839	4,318	5,801	1,426	2,763	4,092	5,910	1,504				-
YoY	-3.0%	-12.3%	-10.0%	-7.9%	-20.6%	-16.5%	-17.5%	-17.2%	-0.4%	-2.7%	-5.2%	1.9%	5.5%				-
営業利益	1,488	4,282	7,101	7,735	-459	3,267	6,554	7,858	3,273	6,108	9,798	11,907	3,696				12,000
YoY	663.1%	-	216.9%	181.2%	-	-23.7%	-7.7%	1.6%	-	87.0%	49.5%	51.5%	12.9%				0.8%
経常利益	1,160	3,721	6,461	6,964	-636	3,101	6,336	7,642	3,220	5,939	9,556	11,573	3,644				11,500
YoY	-	-	220.5%	160.5%	-	-16.7%	-1.9%	9.7%	-	91.5%	50.8%	51.4%	13.2%				-0.6%
当期純利益	588	2,253	3,792	3,500	-668	2,005	4,175	-2,081	1,424	3,170	5,191	6,553	4,629				11,700
YoY	-	-	381.8%	275.1%	-	-11.0%	10.1%	-	-	58.1%	24.3%	-	225.1%				78.5%
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高	65,333	64,472	65,178	63,023	64,991	69,158	73,299	68,261	78,540	71,698	79,252	77,241	90,012				
YoY	17.5%	17.2%	1.3%	5.6%	-0.5%	7.3%	12.5%	8.3%	20.8%	3.7%	8.1%	13.2%	14.6%				
売上原価	51,060	49,039	49,750	49,556	53,462	53,683	57,994	54,118	62,983	57,163	63,865	61,648	74,637				
YoY	17.8%	15.1%	0.6%	6.7%	4.7%	9.5%	16.6%	9.2%	17.8%	6.5%	10.1%	13.9%	18.5%				
売上総利益	14,273	15,433	15,428	13,466	11,529	15,474	15,304	14,143	15,557	14,535	15,386	15,592	15,375				
YoY	16.7%	24.5%	3.7%	1.5%	-19.2%	0.3%	-0.8%	5.0%	34.9%	-6.1%	0.5%	10.2%	-1.2%				
販管費	12,784	12,639	12,609	12,833	11,988	11,747	12,018	12,839	12,283	11,699	11,697	13,483	11,678				
YoY	6.2%	2.8%	-2.4%	0.6%	-6.2%	-7.1%	-4.7%	0.0%	2.5%	-0.4%	-2.7%	5.0%	-4.9%				
人件費	4,612	4,661	4,571	4,493	4,596	4,896	4,954	5,015	5,127	4,942	4,705	5,800	4,584				
YoY	3.4%	5.9%	-1.1%	1.1%	-0.3%	5.0%	8.4%	11.6%	11.6%	0.9%	-5.0%	15.7%	-10.6%				
業務委託料	601	803	521	537	580	547	548	686	569	604	650	624	635				
YoY	0.7%	25.7%	-31.1%	50.0%	-3.5%	-31.9%	5.2%	27.7%	-1.9%	10.4%	18.6%	-9.0%	11.6%				
支払手数料	616	507	404	447	725	400	440	345	598	439	404	403	534				
YoY	89.0%	20.1%	-8.0%	-1.8%	17.7%	-21.1%	8.9%	-22.8%	-17.5%	9.7%	-8.2%	16.8%	-10.7%				
減価償却費	636	651	678	686	609	600	593	596	555	548	548	568	571				
YoY	0.5%	0.6%	2.0%	1.0%	-4.2%	-7.8%	-12.5%	-13.1%	-8.9%	-8.7%	-7.6%	-4.7%	2.9%				
広告宣伝費	1,890	1,828	2,031	2,330	1,520	1,442	1,518	2,204	1,471	1,293	1,462	1,725	1,432				
YoY	3.3%	2.5%	0.9%	-7.3%	-19.6%	-21.1%	-25.3%	-5.4%	-3.2%	-10.3%	-3.7%	-21.7%	-2.7%				
地代家賃	2,622	2,591	2,570	2,564	2,523	2,453	2,483	2,508	2,535	2,534	2,597	2,543	2,415				
YoY	12.6%	8.7%	3.0%	2.4%	-3.8%	-5.3%	-3.4%	-2.2%	0.5%	3.3%	4.6%	1.4%	-4.7%				
その他	1,804	1,595	1,831	1,774	1,432	1,406	1,479	1,482	1,426	1,337	1,328	1,818	1,504				
YoY	-3.0%	-20.9%	-5.2%	-1.3%	-20.6%	-11.8%	-19.2%	-16.5%	-0.4%	-4.9%	-10.2%	-10.2%	5.5%				
営業利益	1,488	2,794	2,819	633	-459	3,727	3,286	1,304	3,273	2,835	3,689	2,109	3,696				
YoY	663.1%	-	44.7%	24.4%	-	33.4%	16.6%	106.0%	-	-23.9%	12.3%	61.7%	12.9%				
経常利益	1,160	2,560	2,740	502	-636	3,737	3,235	1,305	3,220	2,719	3,617	2,016	3,644				
YoY	-	-	42.6%	-23.6%	-	46.0%	18.1%	160.0%	-	-27.2%	11.8%	54.5%	13.2%				
当期純利益	588	1,664	1,538	-292	-668	2,673	2,170	-6,257	1,424	1,745	2,021	1,362	4,629				
YoY	-	-	30.4%	-	-	60.6%	41.1%	-	-	-34.7%	-6.9%	-	225.1%				

KPI	20/2期				21/2期				22/2期				23/2期				23/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
直営店販売台数(台)	58,053	108,161	161,957	215,495	57,320	109,953	166,700	219,914	65,288	120,474	179,686	237,489	66,541			244,000	
YoY	-8.0%	-2.1%	-1.9%	-0.8%	-1.3%	1.7%	2.9%	2.1%	13.9%	9.6%	7.8%	8.0%	1.9%			2.7%	
小売台数(台)	34,114	67,831	101,576	132,988	34,769	70,590	104,830	137,382	38,808	72,694	107,636	140,119	37,547			144,000	
YoY	6.9%	11.0%	8.2%	6.8%	1.9%	4.1%	3.2%	3.3%	11.6%	3.0%	2.7%	2.0%	-3.2%			2.8%	
卸売台数(台)	23,939	40,330	60,381	82,507	22,551	39,363	61,870	82,532	26,480	47,780	72,050	97,370	28,994			100,000	
YoY	-23.3%	-18.3%	-15.3%	-11.0%	-5.8%	-2.4%	2.5%	0.0%	17.4%	21.4%	16.5%	18.0%	9.5%			2.7%	
直営店1店舗当たり販売台数*1	116	216	324	431	121	233	354	467	144	266	397	524	149			-	
YoY	-9.5%	-0.7%	4.6%	7.3%	5.4%	10.0%	6.9%	6.5%	17.9%	12.8%	12.1%	12.2%	3.5%			-	
個別1台当たり売上高*2	1,125	1,200	1,203	1,197	1,133	1,220	1,244	1,253	1,202	1,247	1,277	1,291	1,352			-	
YoY	27.8%	19.9%	13.7%	10.9%	0.7%	1.7%	3.4%	4.7%	6.0%	2.2%	2.7%	3.0%	12.5%			-	
個別1台当たり売上総利益*3	245	274	278	271	201	245	253	256	238	249	253	257	231			-	
YoY	26.8%	23.2%	16.5%	11.9%	-18.2%	-10.6%	-8.9%	-5.6%	18.3%	1.6%	0.0%	0.4%	-3.1%			-	
個別設備投資額(百万円)	944	1,569	2,219	2,833	409	617	890	1,429	523	1,008	2,972	4,074	2,393			-	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	通期予想
直営店店舗数(店)	508	499	480	480	476	461	462	460	458	452	453	445	444				445
直営店純増数	-11	-9	-19	0	-4	-15	1	-2	-2	-6	1	-8	-1				0
加盟店店舗数(店)	63	64	67	66	65	65	66	67	65	65	66	65	63				-
直営店販売台数(台)	58,053	50,108	53,796	53,538	57,320	52,633	56,747	53,214	65,288	55,186	59,212	57,803	66,541				
YoY	-8.0%	5.7%	-1.6%	2.8%	-1.3%	5.0%	5.5%	-0.6%	13.9%	4.9%	4.3%	8.6%	1.9%				
小売台数(台)	34,114	33,717	33,745	31,412	34,769	35,821	34,240	32,552	38,808	33,886	34,942	32,483	37,547				
YoY	6.9%	15.5%	3.0%	2.5%	1.9%	6.2%	1.5%	3.6%	11.6%	-5.4%	2.1%	-0.2%	-3.2%				
卸売台数(台)	23,939	16,391	20,051	22,126	22,551	16,812	22,507	20,662	26,480	21,300	24,270	25,320	28,994				
YoY	-23.3%	-9.9%	-8.4%	3.3%	-5.8%	2.6%	12.2%	-6.6%	17.4%	26.7%	7.8%	22.5%	9.5%				
直営店1店舗当たり販売台数*1	116	100	107	107	121	111	120	113	144	121	129	127	149				
YoY	-9.5%	7.2%	5.0%	11.1%	5.4%	13.7%	9.6%	3.7%	17.9%	6.1%	7.5%	12.4%	3.5%				
個別1台当たり売上高*2	1,125	1,286	1,211	1,177	1,133	1,313	1,291	1,282	1,202	1,299	1,338	1,336	1,352				
YoY	27.8%	10.9%	2.9%	2.7%	0.7%	2.1%	6.6%	9.0%	6.0%	-1.1%	3.6%	4.2%	12.5%				
個別1台当たり売上総利益*3	245	307	286	251	201	293	269	265	238	263	259	269	231				
YoY	26.8%	17.7%	5.4%	-1.3%	-18.2%	-4.5%	-6.0%	5.7%	18.3%	-10.2%	-3.7%	1.5%	-2.9%				
個別社員数(人)	3,447	3,321	3,213	3,181	3,550	3,447	3,357	3,310	3,422	3,291	3,202	3,072	3,135				
個別設備投資額(百万円)	944	625	650	614	409	208	272	539	523	484	1,964	1,101	2,393				

*1 直営店1店舗当たり販売台数は、直営店販売台数÷店舗数(期首期末平均)、単位は台

*2 個別1台当たり売上高は、個別売上高÷直営店販売台数、単位は千円

*3 個別1台当たり売上総利益は、個別売上総利益÷直営店販売台数、単位は千円